



Pricing effective 10/1/05

| Size / Description | LR | Product Codes | Article Number | FET | 10/01/05 Billing Price | LINC PRICE | PRICE /+ FET |
|-----------------------------------|----|------------------|-------------------|---------|---------------------------|---------------|-----------------|
| HSR Heavy Steer Regional | | | | | | | |
| 11R225 | H | 0206854 | 05682430000 | \$29.39 | \$469.22 | \$315.79 | \$345.17 |
| 11R245 | H | 0206857 | 05682440000 | \$34.59 | \$488.47 | \$328.74 | \$363.33 |
| 12R225 | H | 0211230 | 05715110000 | \$36.76 | \$577.50 | \$388.66 | \$425.42 |
| 275/80R225 | H | 0206860 | 05682450000 | \$32.51 | \$469.22 | \$315.79 | \$348.29 |
| 285/75R245 | H | 0206865 | 05682460000 | \$31.00 | \$488.47 | \$328.74 | \$359.74 |
| HSL Eco Plus Premium Steer | | | | | | | |
| 11R225 | H | 0239006 | 05683830000 | \$29.39 | \$481.25 | \$321.96 | \$351.35 |
| 11R245 | H | 0239012 | 05683840000 | \$34.59 | \$500.50 | \$334.83 | \$369.42 |
| 275/R80R225 | H | 0239020 | 05683850000 | \$32.51 | \$481.25 | \$321.96 | \$354.46 |
| 285/75R245 | H | 0239036 | 05683860000 | \$31.00 | \$500.50 | \$334.83 | \$365.83 |
| 315/80R225 | J | 0211203 | 05684480000 | \$45.08 | \$601.56 | \$402.44 | \$447.52 |
| HDL Eco Plus | | | | | | | |
| 11R225 | H | 0190401 | 05683750000 | \$29.39 | \$498.09 | \$332.23 | \$361.62 |
| 11R245 | H | 0109402 | 05683760000 | \$34.59 | \$517.34 | \$345.07 | \$379.65 |
| 275/80R225 | H | 0109410 | 05683770000 | \$32.51 | \$498.09 | \$332.23 | \$364.73 |
| 285/75R245 | H | 0109426 | 05683780000 | \$31.00 | \$517.34 | \$345.07 | \$376.06 |
| HTL Premium Trailer | | | | | | | |
| 11R225 | G | 0237259 | 05685390000 | \$25.23 | \$382.59 | \$249.83 | \$275.06 |
| 11R225 | H | 0239879 | 05683790000 | \$29.39 | \$382.59 | \$249.83 | \$279.22 |
| 11R245 | G | 0237282 | 05685400000 | \$29.39 | \$401.84 | \$262.40 | \$291.79 |
| 11R245 | H | 0239884 | 05683800000 | \$34.59 | \$401.84 | \$262.40 | \$296.99 |
| 275/80R225 | G | 0237303 | 05685410000 | \$25.29 | \$382.59 | \$249.83 | \$275.12 |
| 275/80R225 | H | 0239887 | 05683810000 | \$32.51 | \$382.59 | \$249.83 | \$282.34 |
| 285/75R245 | G | 0237323 | 05685420000 | \$25.29 | \$401.84 | \$262.40 | \$287.69 |
| 285/75R245 | H | 0239890 | 05683820000 | \$31.00 | \$401.84 | \$262.40 | \$293.40 |
| HSU | | | | | | | |
| 315/80R225 | L | 0214159 | 05683320000 | \$61.43 | \$616.00 | \$418.88 | \$480.31 |
| HDO | | | | | | | |
| 11R22.5 | H | 0205710 | 05391190000 | \$29.39 | \$543.81 | \$369.79 | \$399.18 |
| 11R224.5 | H | 0205728 | 05391200000 | \$34.59 | \$563.06 | \$382.88 | \$417.47 |
| HDC General Drive | | | | | | | |
| 11R225 | H | 0206174 | 05683940000 | \$29.39 | \$500.50 | \$340.34 | \$369.73 |
| 11R245 | H | 0206180 | 05683950000 | \$34.59 | \$519.75 | \$353.43 | \$388.02 |
| HSC All-Position | | | | | | | |
| 11R225 | H | 0238460 | 05683870000 | \$29.39 | \$490.88 | \$333.80 | \$363.19 |
| 11R24.5 | H | 0238465 | 05683880000 | \$34.59 | \$510.13 | \$346.89 | \$381.48 |
| 12R225 | H | 0238473 | 05683890000 | \$36.76 | \$591.94 | \$402.52 | \$439.28 |
| 12R245 | H | 0238476 | 05683900000 | \$40.92 | \$649.69 | \$441.79 | \$482.71 |
| 12.00R20 TT | J | 0117061 | 05351240000 | \$45.08 | \$601.56 | \$409.06 | \$454.14 |
| 12.00R24 TT | L | 0182484 | 05353490000 | \$60.67 | \$567.88 | \$386.16 | \$446.83 |

| Size / Description | LR | Product Codes | Article Number | FET | 10/01/05 Billing Price | LINC PRICE | PRICE /+ FET |
|-----------------------------------|----|------------------|-------------------|---------|---------------------------|---------------|-----------------|
| HSL Premium Steer | | | | | | | |
| 11R225 | H | 0205621 | 05682610000 | \$29.39 | \$471.63 | \$315.05 | \$344.44 |
| 11R245 | H | 0205622 | 05682620000 | \$34.59 | \$490.88 | \$327.91 | \$362.49 |
| 275/80R225 | H | 0205613 | 05682590000 | \$32.51 | \$471.63 | \$315.05 | \$347.56 |
| 285/75R245 | H | 0205616 | 05682600000 | \$31.00 | \$490.88 | \$327.91 | \$358.90 |
| HDL Premium Drive | | | | | | | |
| 11R225 | H | 0105120 | 05682530000 | \$29.39 | \$476.44 | \$324.93 | \$354.32 |
| 11R245 | H | 0105138 | 05682540000 | \$34.59 | \$495.69 | \$338.06 | \$372.65 |
| 275/80R225 | H | 0105112 | 05682510000 | \$32.51 | \$476.44 | \$324.93 | \$357.44 |
| 285/75R245 | H | 0105114 | 05682520000 | \$31.00 | \$495.69 | \$338.06 | \$369.06 |
| HMS 45+ Super Single Hwy | | | | | | | |
| 315/80R225 | L | 0207004 | 05683190000 | \$61.43 | \$553.44 | \$376.34 | \$437.76 |
| LSR All-Position | | | | | | | |
| 8R175 | F | 0125989 | 04714010000 | \$0.00 | \$255.06 | \$173.44 | \$173.44 |
| 10R175 | H | 0125994 | 04714040000 | \$11.06 | \$312.81 | \$212.71 | \$223.77 |
| LSR All-Position | | | | | | | |
| 10R175 | H | 0126003 | 04714400000 | \$11.06 | \$312.81 | \$212.71 | \$223.77 |
| HTR Super Single Rib | | | | | | | |
| 215/75R175 | H | 0210846 | 04544200000 | \$12.29 | \$327.25 | \$222.53 | \$234.82 |
| 235/75R175 | H | 0210842 | 04544280000 | \$23.63 | \$346.50 | \$235.62 | \$259.25 |
| 825R15 TT | J | 0206012 | 04140640000 | \$22.11 | \$336.88 | \$229.08 | \$251.19 |
| 365/80R20 TT | L | 0205494 | 05721730000 | \$30.33 | \$741.13 | \$503.97 | \$534.30 |
| 385/65R225 | L | 0211228 | 05723310000 | \$30.33 | \$659.31 | \$448.33 | \$478.67 |
| 425/65R225 | L | 0206067 | 05723160000 | \$37.33 | \$721.88 | \$490.88 | \$528.21 |
| 445/65R225 | L | 0205498 | 05723210000 | \$41.58 | \$784.44 | \$533.42 | \$575.00 |
| HTCWB | | | | | | | |
| 385/65R225 | L | 0211218 | 05753160000 | \$30.33 | \$697.81 | \$474.51 | \$504.85 |
| 425/65R225 | L | 0210986 | 05753260000 | \$37.33 | \$770.00 | \$523.60 | \$560.93 |
| 445/65R225 | L | 0210994 | 05753270000 | \$41.58 | \$832.56 | \$566.14 | \$607.72 |
| HDR | | | | | | | |
| 245/70R195 | H | 0206086 | 04755360000 | \$12.29 | \$365.75 | \$248.71 | \$261.00 |
| 12R225 | H | 0206146 | 05755770000 | \$36.76 | \$601.88 | \$409.28 | \$446.04 |
| 315/80R22.5 | J | 0211192 | 05757190000 | \$45.08 | \$650.03 | \$442.02 | \$487.10 |
| 255/70R22.5 | H | 0225991 | 05753450000 | \$18.99 | \$457.19 | \$310.89 | \$329.88 |
| 275/70R22.5 | H | 0225959 | 05753090000 | \$32.51 | \$505.31 | \$343.61 | \$376.12 |
| 285/70R19.5 | H | 0206090 | 04755380000 | \$26.84 | \$531.79 | \$361.62 | \$388.46 |
| HSR-1 Heavy Steer Regional | | | | | | | |
| 245/70R19.5 | H | 0205605 | 04715430000 | \$12.29 | \$336.88 | \$226.72 | \$239.01 |
| 285/70R19.5 | H | 0205350 | 04715410000 | \$26.84 | \$490.88 | \$330.36 | \$357.20 |
| 305/70R19.5 | J | 0205349 | 04715420000 | \$32.51 | \$529.38 | \$356.27 | \$388.78 |
| 275/70R22.5 | H | 0205702 | 05713060000 | \$32.51 | \$462.00 | \$310.93 | \$343.43 |
| 295/80R22.5 | H | 0205698 | 05717200000 | \$40.92 | \$490.88 | \$330.36 | \$371.28 |
| 255/70R22.5 | H | 0206198 | 05713450000 | \$18.99 | \$409.06 | \$275.30 | \$294.29 |
| HTR1 | | | | | | | |
| 265/70R19.5 | J | 0206111 | 04545300000 | \$23.63 | \$457.19 | \$310.89 | \$334.51 |
| 285/70R19.5 | J | 0206112 | 04545330000 | \$27.12 | \$490.88 | \$333.80 | \$360.92 |

**** FET are subject to change, pending final guidance from the IRS ****